The Institute of the Americas was formed nearly 40 years ago inspired by the vision of former U.S. Ambassador to Argentina, Theodore E. Gildred II, to promote public policies across the Americas that catalyze development, trade and investment, good governance and regional integration.

Today’s challenges have changed, but the Institute’s role remains the same.

Driven by the passion and commitment of our stakeholders and empowered with new tools, the Institute of Americas is preparing for the challenges of the next decade...

- Energy Transition
- Growing Economic Inequality
- Changing Workforce Needs
- Climate Change
- Political Change
- Technological Disruptions
- Geopolitical Security Risks
- COVID-19

Visible and Near Infrared photographic image of an ash cloud emanating 1 km above the summit of Popocatepetl, Mexico’s most active volcano, on February 25, 2020.

The image was taken two days after the volcano’s eruption and coincides with the beginning of the 2020 stock market crash in response to COVID-19’s spread outside of China and growing concerns of a global economic slowdown. Popocatepetl’s eruption was a harbinger of things to come for Mexico and the rest of the Hemisphere during 2020.

Established in 1981, the Institute of the Americas is an independent, inter-American institution devoted to encouraging economic and social reform in the Americas, enhancing private sector collaboration and communication and strengthening political and economic relations between Latin America, the Caribbean, the United States and Canada.

Located on the University of California, San Diego campus in La Jolla, 30 miles from the border with Mexico, the Institute provides a unique hemispheric perspective on the opportunities opened by economic and social reforms in Latin America and the region’s relationship with the United States and Canada. The Institute’s relationship with UC San Diego ensures a high caliber of intellectual input and analysis for Institute events and programs.

The Institute is supported by corporate and individual donors who participate in conferences, workshops and multi-year projects and programs of the Institute. Funding is also provided by the generous support of foundations and U.S. government agencies.

Since 1992, the Institute’s Energy & Sustainability program has played a crucial thought-leadership role in shaping policy discourse and informing policymakers and investors on the most important trends in the energy sector. The Institute continues to serve as an honest broker between the public and private sectors across Latin America to help forge a constructive dialogue on the issue of clean energy transitions and emerging economic opportunities derived from renewable energy deployment.

The Institute is also working to catalyze expanded work force development opportunities for Latin America’s future workforce through its STEAM initiative.

With its new Environment & Climate Change programmatic initiative, the Institute will work pro-actively, to mobilize communities throughout Latin America and the Caribbean to build a more sustainable future that is both in balance with nature and that better prepares their workforce for the jobs of the 21st century.
While the COVID-19 pandemic has disrupted our lives, it has created an unprecedented opportunity for transformation. The Institute of the Americas stands ready to shape and embrace our shared challenges and opportunities to create a new and better normal.

As an autonomous “think and do tank”, the Institute has always been unique, independent and dynamic compared to traditional think tanks.

Our Founder, Ambassador Theodore E. Gildred II had a vision that the Institute of the Americas (“Institute”) would foster better understanding of critical issues and collaboration across the Americas. With his passing, the Institute received a generous contribution from his estate further underpinning the Institute.

In 2021, the board will properly recognize Ambassador Gildred’s contributions at the Institute’s 40th Anniversary Celebration with the establishment of a Legacy Society in his honor.

In an effort to strengthen the Institute’s management, in early 2019 our board created a three-person team to manage the Institute until a new full time President and CEO could be retained. Towards that end, I, as Chair, José Fimbres, our Vice Chair, and fellow board member, Theodore “Ted” Gildred III took over the reins of the Institute with Ted becoming our Interim-President.

Under Ted’s tenure, the Institute’s facilities were renovated, programming and staffing re-configured, and he supported the staff’s hard work. In August 2020, he turned a stronger Institute over to his successor.

As Ted was working at the Institute, with José’s help, I led the board’s search for a new President and CEO working closely with the board’s Search Committee members. Here, I would like to thank the committee members and, of course, José and Ted for their time, interest and participation in many telephone calls and virtual meetings.

With the board’s unanimous vote, we hired our new President and CEO, Richard Kiy. Richard brought a strategic plan to move the Institute forward on a clear path and provide management and support to the staff. Richard’s plan is being refined and implemented. Several key steps, including this annual report, are being taken. Richard, along with the staff, and the board’s new Strategic Branding Committee, are working to better position the Institute for the coming year.

No doubt, 2019 and 2020 have been interesting and challenging years. With the growing socio-economic, public health and environmental challenges faced across Latin America, made worse due to the COVID-19 pandemic, there is an urgent need for a “think and do tank” such as the Institute of the Americas.

As an inter-American neutral and honest broker with a demonstrated track record of excellent programming held throughout the region, a strong hemispheric network, and an international board of directors, the Institute of the Americas stands ready to shape and embrace our shared challenges and opportunities to create a new and better normal.

Jorge Rosenblut
Chairman of the Board
Institute of the Americas
Due in part to COVID-19, the year 2020 has turned out to be a period of incredible, disruptive change throughout the world. Nowhere has this disruption been more ever present than in Latin America. Today communities across the region struggle to contain the human health and socio-economic impacts of this historic pandemic that has resulted in the largest economic contraction in modern history and led to growing levels of extreme poverty.

The pandemic has also forced school closures across the region making it difficult for children and youth to get the education they need to prepare themselves for the workforce in the future.

Recognizing the pressing needs across Latin America, we have been working closely to help the Institute of the Americas pivot to more effectively respond to current COVID-19 realities through expanded leadership as well as programming and initiatives aimed at better serving our various constituencies and stakeholders in the region in new ways.

For his part, in late 2018 Ted stepped up his leadership to serve as the Institute’s interim President & CEO on a voluntary basis for a period of close to 19 months. As a long-standing board member, Ted was also instrumental in working closely with fellow board members in the search of his permanent full-time replacement. With COVID-19, Ted helped the Institute to quickly pivot its programming to a virtual platform. For the first time, the Institute’s annual Energy Conference was held virtually attracting larger audiences. The Institute’s STEAM initiative moved its programming online with expanded impacts throughout the region.

In August, Richard became the Institute’s new President & CEO with a goal and board mandate to leverage our organization’s rich history, networks, and strategic co-location on the UC San Diego campus as well as its proximity to the high tech/bio tech centers of Southern California and advanced manufacturing facilities in Baja California to position itself as one of the premier go-to think and do tanks in the Americas.

Building on the advances made by the Institute’s Energy & Sustainability program to more pro-actively promote energy transitions and renewable energy in Latin America, Richard is now working to secure the necessary support to launch a new Environment & Climate Change program in 2021 to expand the level of sustainability leadership throughout the region with the goal of helping communities across Latin America become more climate resilient.

In the coming year, Richard will also be working to position the Institute to better respond to growing regional needs in the areas of technology & innovation as well as human capital and workforce development.

We will also be working closely together to help celebrate the Institute of the Americas’ 40th anniversary and, in particular, honoring all those who have supported our mission over the past four decades.

We hope you will join us!

THEODORE GILDRED III

RICHARD KIY
ENERGY & SUSTAINABILITY PROGRAM

Shaping public policy and informing the public on matters related to energy development, investment, natural resource use, and energy transformation in the Americas. The Institute’s Energy & Sustainability program is one of the most internationally respected in the Western Hemisphere, leveraging global insights and experiential learning to inform regional stakeholders across sectors.

PRIORITIY AREAS

Renewables
Accelerating the growth of the cleantech sector in the region

Energy Efficiency
Leveraging technology and policy to reduce consumption

Oil & Gas
Exploring important trends, challenges and opportunities

Low-Carbon Economies
Transforming energy generation & consumption and mobility

Enhanced Regional Integration
Developing win-win cross-border opportunities

Stakeholder Engagement
Managing complexity for successful outcomes
COVID-19 accelerated our transition to online conferencing, which greatly expanded the Institute’s reach across the hemisphere and the globe.

The Institute’s annual La Jolla Energy Conference featured 5 regional energy ministers, 38 speakers and almost 600 participants.

In late September we hosted, together with IPD Latin America and Global Event Partners, the Institute’s second annual Madrid Energy Conference with 6 energy ministers, 14 CEOs, other experts and senior government officials along with over 400 participants. Hosting the discussion and debate online allowed the Institute to focus on a wide range of Latin American energy issues, assess and leverage developments in Europe on energy transition as well as highlight how these changes can inform policy and investment frameworks in Latin America.

Prior to the move to an exclusively online set of programs, we convened our annual Mexico Energy Roundtable in Mexico City on February 25-26. Across several panels, we convened frank and open discussions that underscored the challenges in Mexico today, but also highlighted possibilities and the outlook for the sector. We also convened an executive invitation-only roundtables focused on energy transition issues and the critical theme of social license to operate.

Throughout the year, the Energy & Sustainability program hosted 14 webinars and virtual panels with an average participation of just over 100 attendees. Of particular note was our Critical Minerals Webinar Series and Clean Energy in Mexico Webinar Series; the former hosted in collaboration with the Payne Institute at the Colorado School of Mines and the latter together with the Mexico Institute at the Woodrow Wilson Center.

During the past year, stand-alone virtual sessions also focused on oil and gas in Argentina, Bolivia’s election and the candidates’ energy platforms, energy security in the Caribbean and a discussion with the incoming administration in the Dominican Republic. Institute-sponsored webinars also highlighted the issues of climate change and the oil sector, the outlook for renewable energy in Argentina and Colombia’s social risk management as well as the energy-specific M&A landscape for Latin America.

Furthering our efforts to shape and inform public policy and the most critical issues facing the hemisphere’s energy sector, the Institute published 12 reports, 14 op-eds and produced 16 podcasts and videos, several as part of a unique series for our Madrid Energy Conference. In December the Institute is also publishing a major policy paper on China’s engagement in the Americas with a focus on energy and natural resources and implications for hemispheric energy development.

Our work on informing the general public on energy issues also continued. Toward that end, the Institute organized its second annual Energy Ambassadors program aimed at increasing energy literacy among key community stakeholders from across the State of Baja California.
STEAM INITIATIVE

During these challenging times, we successfully pivoted, delivered high quality programming, and are excited to further amplify our work in order to reach larger Latin American audiences, increasing our impact.

The Science & Innovation Summer Camp
Brings talented students from different countries together for unique collaborations with university scientists and researchers from a wide range of studies and highly interactive, experiential learning, as well as opportunity to share their cultures and develop their leadership and entrepreneurial skills that only the STEAM initiative can provide.

STEAM Labs
Provides younger students with an opportunity to explore the sciences, and to connect with like minded young and experienced STEAM professionals.

The Professional Training Workshop
Teaches STEAM instructors solid project-based learning and teaching pedagogy, expanded scientific knowledge, and classroom lessons so that teachers can better engage.
2020 marks the 12th year of the initiative and the adoption of a new name, STEAM from STEM.

In 2018, the Institute took a step back, reevaluated its initiative and re-launched it to meet the changing needs of its students. These changes have been accelerated due to the educational access demands across Latin America due to COVID-19.

The Science & Innovation Summer Camp brings talented students from different countries together for unique collaborations with university scientists and researchers from a wide range of studies and highly interactive, experiential learning, as well as opportunity to share their cultures and develop their leadership and entrepreneurial skills that only the STEAM initiative can provide. STEAM Labs provide younger students with opportunity to explore more of the sciences, and connect with young and experienced STEAM professionals. The Professional Training Workshop for STEAM Instructors provides solid project-based learning and teaching pedagogy, expanded scientific knowledge, and classroom lessons to teachers to better engage students in STEAM subjects.

Through its local and international programming, the Institute of the Americas is able to encourage and shape students to become scientific leaders in the 21st century.

Over the past two years, several program changes were instituted: a new program team was recruited; additional instructors were retained; in-country programs were developed for Mexico and Argentina; new partnerships developed with education ministries, public officials, universities, research institutes and NGOs; and a new program activity, STEAM Lab launched.

In early 2020, the Institute organized a teacher training workshop in Buenos Aires with the Universidad Argentina de la Empresa.

However, due to the COVID-19 pandemic, other planned STEAM programming both in-country and at the Institute had to be re-envisioned virtually.

Here, our team focused on how we could deliver our high quality, project-based learning and multi-disciplinary teaching pedagogy virtually yet still incorporate interactive, hands-on science and math activities.

During these challenging times, we successfully pivoted, delivering high quality programming, and are excited to further amplify our work to reach larger Latin American audiences thereby increasing our impact. In the region there is a critical need to address the potential long-term decline in education in the Americas due to COVID-19. There are a growing number of children and youth who struggle with school closures, distance learning or connectivity throughout the region.

In the coming year, we look forward to reaching more students and teachers through our STEAM programming with the goal of helping to prepare Latin America’s future workforce.
INVESTING IN LATIN AMERICA’S NATURAL WEALTH FOR THE FUTURE

Home to 3 of our planet’s 5 most biodiverse countries, Brazil, Mexico and Colombia, Latin America is incredibly rich in natural capital.

The Amazon region alone accounts for 10% of the world’s total biodiversity. Together, Latin America and the Caribbean hold 60% of the planet’s biodiversity of terrestrial life, as well as freshwater and marine species.

Latin America’s rich natural capital, biodiversity and eco-systems are imperiled by growing urbanization, industrial pollution, spills from oil and mining, illegal logging, clear cutting of rainforests, and unsustainable fishing practices.

Transitioning from exploitation to long-term management of Natural Wealth

Faced with daunting economic and environmental challenges the prevailing attitude towards Latin America’s incredible natural resources has, to date, been an attitude of assets to be exploited for short term gain.

Today, there’s a rapidly growing global understanding of the true long-term value of the region’s natural resources.

Better and wiser development

The Institute of the Americas believes that the private sector is uniquely positioned to show how expanded sustainability leadership, technical know-how, access to funding, technological and markets knowledge can help regional leaders and public agencies develop the cohesive strategies maximizing revenues while ensuring long-term sustainability and more responsible long-term stewardship of the region’s natural capital.

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ENVIRONMENT & CLIMATE CHANGE (EC²)

Key program goals and objectives include:

Expanding sustainability leadership capacity

Developing public programs

Undertaking inter-disciplinary research

Sharing knowledge

Facilitating collaboration and dialogue

Honoring regional leaders and innovators

In 2021 the Institute will launch a new Environment & Climate Change (EC²) program to support and promote the private sector’s role across a wide range of activities ranging from: sustainable financing, green bond project funding, establishing measurable commitments for CO₂ emission reductions and/or debt for nature swaps to protect the region’s biodiverse rich marine and terrestrial habitats from destruction or degradation.

Through this program, the Institute will proactively work to empower a future generation of Latin business, public sector and civil society leaders committed to seizing the current COVID-19 moment to position their respective institutions and communities toward a more sustainable future that is both in balance with nature and that better prepares their workforce for the jobs of the 21st century.

The Institute also envisions championing other private sector led efforts in the region including:

- Product manufacturers working to increase exports to retailers seeking expanded environmentally-friendly product options to help them better respond to growing demands of environmentally conscious consumers
- Forward thinking tourism operators in the region to offer responsible tourism options to cater to the growing number of environmentally-minded tourists
- Companies to step up their commitments in emissions reductions as well as meeting specific milestones tied to the UN’s 2030 sustainable development goals
OUR TRIBUTE

AMBASSADOR
THEODORE E. GILDRED, II
INSTITUTE OF THE AMERICAS VISIONARY FOUNDER

Early last year, the Institute of the Americas suffered the loss of its visionary founder, Ambassador Theodore E. Gildred, II who founded our organization in 1981 amidst the emerging Latin America debt crisis of that era and the recognition that more direct communication was necessary between the private and the public sectors of society through the Americas to better respond to the region’s growing needs.

Ted was born in 1935 in Mexico City to an American and Mexican developer, Theodore Gildred, and Maxine Gildred, an accomplished opera singer. Youn Ted went to school in Mexico City and San Diego. After graduating high school, he applied and graduated from Leland Stanford Jr. University near Palo Alto, CA.

Upon graduating from college Ted volunteered for the United States Army in 1956 and served as an M.P in Germany during the late years of the Marshall Plan of reconstruction.

Home from military service, Ted returned to his family’s real estate business in Mexico in the 1960s and then in the early 1970s came to San Diego to start his own real estate development business and establish Torrey Pines Bank.

Goodwill Flight
On March 13, 1981, Ted and his co-pilot Wally Moore re-traced the historic 1931 solo flight that his father, Theodore Gildred, made 50 years earlier from San Diego to Quito, Ecuador, four years after Charles Lindbergh’s solo flight from New York to Paris.

Life of Service
Ted was attentive to charities. He donated the land to build the Boys & Girls Club of Solana Beach, was one of the founders of the San Diego Foundation and generously gave to numerous other charities including Francis Parker School, Scripps Research Institute, Stanford University, UC San Diego and the Jonas Salk Institute.

Institute of the Americas Founder
In 1982, Ted, having returned from a tour of Latin America where he met heads of state and other dignitaries, founded the Institute of the Americas, providing critical seed funding for the organization. With the help of Dr. Richard Atkinson, Ted convinced the University of California Board of Regents, to allow him to build several buildings at on the campus of UC San Diego, one of which houses the Institute.

Over the years, Ambassador Gildred gave generously of this time, talent and treasure to help the Institute expand its reach and reputation throughout the region. Here, we honor Ambassador Gildred for a life well lived filled with adventure, entrepreneurial drive and creativity, and service to others. Through the work of the Institute, Ambassador Gildred’s rich legacy lives on.
A LIFE WELL LIVED

1935
Born on October 18, 1935 at Mexico City, Mexico

1935-1952
Early years attended school in Mexico and San Diego

1953-58
Attends Stanford University

1955-57
Served in the US Army

1960s
Returns to Mexico City to help his father run his real estate and movie theatre development business

1963
Founded the Gildred Foundation to support Latin American studies at the University of California, San Diego (UC San Diego) and Stanford University

1970s
Moves back to San Diego, develops what is today the Lomas Santa Fe community of Solana Beach and also founds Torrey Pines Bank

1983
Forges a strategic partnership with the University of California to establish the Institute of Americas on the UC San Diego campus. Through the Gildred Foundation endows two additional professorships for Latin American studies at UC San Diego

1986
US President Ronald Reagan names Gildred as U.S. Ambassador to Argentina where he served for four years and assisted the country to get out from under millions of dollars of international debt

1983
November 1981
Establishes the Institute of the Americas with initial headquarters in Solana Beach, CA

March, 1981
Recreates the 1931 solo flight of his father, Theodore Gildred Sr., from San Diego to Quito, Ecuador on a single engine aircraft, flying a vintage airplane on the 50th anniversary of that historic trip

August 1980
Makes leadership gift of $375,000 through the Gildred Foundation to establish the Center for US-Mexico Studies at UC San Diego. Gildred’s gift catalyzes matching gifts by other foundations

1990s

1994
Argentine President Carlos Saul Menem receiving the Award for Democracy and Peace from Ambassador Gildred

1994
US President Ronald Reagan names Gildred as U.S. Ambassador to Argentina where he served for four years and assisted the country to get out from under millions of dollars of international debt

1995
Ambassador Gildred provided the Institute with a $4.25 million challenge grant to establish an endowment for the Institute and secure the necessary additional funds to expand its physical campus

1990s

1994
Ambassador Gildred passes away on January 3, 2019 at his family ranch in Montana. With his passing he left a planned gift of $5 million to support the Institute of the Americas’ long-term sustainability

1990s

2000s

1995
Ambassador Gildred provided the Institute with a $4.25 million challenge grant to establish an endowment for the Institute and secure the necessary additional funds to expand its physical campus

2019
Ambassador Gildred passes away on January 3, 2019 at his family ranch in Montana. With his passing he left a planned gift of $5 million to support the Institute of the Americas’ long-term sustainability
## STATEMENTS OF FINANCIAL POSITION

**December 31, 2019 and 2018**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$99,525</td>
<td>$178,284</td>
</tr>
<tr>
<td>Accounts receivables</td>
<td>$42,302</td>
<td>$23,528</td>
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<tr>
<td>Prepaid expenses</td>
<td>$321</td>
<td>$1,500</td>
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<tr>
<td>Investments</td>
<td>$5,079,435</td>
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<td><strong>Total Current Assets</strong></td>
<td>$5,220,583</td>
<td>$271,094</td>
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<tr>
<td>Non-Current Assets:</td>
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<td></td>
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<tr>
<td>Endowment</td>
<td>$6,080,332</td>
<td>$5,743,029</td>
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<tr>
<td>Property and equipment, net of accumulated depreciation</td>
<td>$3,035,773</td>
<td>$3,002,313</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$14,316,688</td>
<td>$9,076,436</td>
</tr>
</tbody>
</table>

| LIABILITIES AND NET ASSETS                 |           |           |
| Current Liabilities:                      |           |           |
| Accounts payable and accrued expenses     | $116,525  | $86,847   |
| Deferred revenue                          | $24,348   | $114,314  |
| Current portion of capital lease payable  | $6,064    | $6,498    |
| **Total Current Liabilities**             | $147,577  | $207,659  |
| Non-Current Liabilities:                  |           |           |
| Capital lease payable                     | $5,025    | $11,863   |
| **Total Liabilities**                     | $152,702  | $219,522  |
| Net Assets:                                |           |           |
| Without donor restrictions                | $5,557,394| $482,044  |
| With donor restrictions                   | $8,606,592| $8,374,570|
| **Total Net Assets**                      | $14,163,886| $8,856,914|
| **Total Liabilities and Net Assets**      | $14,316,688| $9,076,436|

## STATEMENTS OF ACTIVITIES

**Year Ended December 31, 2019**

<table>
<thead>
<tr>
<th>Revenue and Support:</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$5,027,589</td>
<td>$</td>
<td>$5,027,589</td>
</tr>
<tr>
<td>Net realized and unrealized gain on investments</td>
<td>10,092</td>
<td>855,062</td>
<td>865,154</td>
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<tr>
<td>Sponsorship and registration fees</td>
<td>524,825</td>
<td>-</td>
<td>524,825</td>
</tr>
<tr>
<td>Membership dues</td>
<td>240,000</td>
<td>-</td>
<td>240,000</td>
</tr>
<tr>
<td>Rent revenue</td>
<td>240,903</td>
<td>-</td>
<td>240,903</td>
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<tr>
<td>Interest and dividends</td>
<td>3,975</td>
<td>151,607</td>
<td>155,582</td>
</tr>
<tr>
<td>Agency and foundation grants</td>
<td>75,001</td>
<td>-</td>
<td>75,001</td>
</tr>
<tr>
<td>Net assets released from restrictions:</td>
<td>670,000</td>
<td>(670,000)</td>
<td>-</td>
</tr>
<tr>
<td>Endowment appropriation - program funding</td>
<td>86,587</td>
<td>(85,587)</td>
<td>-</td>
</tr>
<tr>
<td>Depreciation and amortization expense</td>
<td>19,360</td>
<td>(19,360)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenue and Support</strong></td>
<td>$6,902,332</td>
<td>$231,722</td>
<td>$7,134,054</td>
</tr>
</tbody>
</table>

| Operating Expenses:                        |                           |                         |        |
| Program services:                          |                           |                         |        |
| Energy and Sustainability                  | 723,765                   | -                       | 723,765 |
| Innovation and Life Sciences               | 80,678                    | -                       | 80,678  |
| STEAM                                      | 349,670                   | -                       | 349,670 |
| Supporting Services:                       |                           |                         |        |
| General and administrative                 | 659,264                   | -                       | 659,264 |
| Fundraising                                | 13,605                    | -                       | 13,605  |
| **Total Operating Expenses**               | $1,826,562                | -                       | $1,826,562 |

| Change in Net Assets                       |                           |                         |        |
| Without donor restrictions                 | $5,075,350                | $231,722                | $5,307,072 |
| With donor restrictions                    | $482,044                  | $8,374,570              | $8,856,914 |
| **Total Net Assets**                       | $5,557,394                | $8,606,592              | $14,163,986 |

The Institute of Americas’ 2018-2019 audited financial statements can be accessed here
OUR GOVERNANCE

The Institute of the Americas diverse, 22-member Board of Directors includes respected business and civic leaders with on-going professional and personal ties across Latin America and the Caribbean.

Jorge Rosenblut
Chairman
Institute of the Americas
Chairman, Andina PLC (UK)

José Fimbres Mendoza
Vice Chairman
Institute of the Americas
Executive Committee Member
Grupo Calimax S.A. de C.V. Mexico

Juan Martín Bulgheroni
Vice President, Upstream Operations for Argentina
Pan American Energy Argentina

Malin Burnham
Chairman
The Burnham Foundation USA

Javaad Chaudhri
Partner
Jones Day USA

Nelson W. Cunningham
President and Co-Founder
McLarty Associates USA

Enrique García
President RIAL (Council of Inter. Relations of Latin America)
Former Executive President CAF (Development Bank of Latin America) Bolivia

Theodore Gildred III
President, BV Resorts & The Lomas Santa Fe Group USA and Mexico

Rolando González-Bunster
Chairman and CEO
InterEnergy Dominican Republic

Richard C. Hojel
Chairman Emeritus
Institute of the Americas
President and CEO
Corporación Frigus-Therme S.A. de C.V. and Algas Industries Mexico

Pradeep Khosla
Chancellor
University of California San Diego USA

José Luis Manzano
Founder, Integra Capital
Major Shareholder Integra Oil & Gas Argentina

Clay Neff
President
Chevron Africa and Latin America Exploration and Production USA

Luis Plata
Former Minister of Commerce Founder and CEO GPLT Colombia

Maria Sendra
Partner Greenberg Traurig USA

Christopher Sladen
Founder / Director, Reconnoitre Ltd. United Kingdom

Santiago T. Soldati
Consultant Argentina

Paulo Sotero
Distinguished Fellow and Former Director Brazil Institute Woodrow Wilson International Center for Scholars USA

Alberto Vollmer
Chairman and CEO
Santa Teresa Rum Company Venezuela

Mary Walshok
Chair, Audit Committee Institute of the Americas
Associate Vice Chancellor, Public Programs Dean, University Extension University of California San Diego USA

David R. Weaver
Chairman Emeritus Institute of the Americas
Managing Director and Chairman Intercap Energy Systems USA

Charles J. Wortman
Chair, Endowment & Finance Committee Institute of the Americas
Managing Director J.P. Morgan Securities LLC USA

GuideStar’s Gold Seal of Transparency indicates the Institute of the Americas’ commitment to transparency
OUR TEAM

RICHARD KIY  
President & CEO  
- Former President & CEO, International Community Foundation with 14 years of environmental and conservation focused grantmaking in Latin America  
- Former Principal Deputy Assistant Secretary, Environment, Health & Safety, U.S. Department of Energy  
- Acting Environmental Attaché, U.S. Embassy-Mexico  
- Harvard’s JFK School of Government (MPA, 1986)  
- Graduate of Stanford University (A.B., Economics, 1984)

JEREMY M. MARTIN  
Vice President Energy & Sustainability  
- Recognized thought leader on Latin American energy policy  
- Adjunct faculty member at UC San Diego and University of San Diego teaching course on Latin American Energy Policy  
- Graduate of The Citadel (B.A., History) with a Masters in International Affairs/International Development from the American University

SHERRY WHITE  
Vice President, STEAM, Board Secretary  
- Leads Institute’s STEAM Program  
- Has served in various leadership positions within the Institute including Community Program Director and Innovation Program Director  
- Has organized the majority of the Institute’s major fundraising events and galas  
- Graduate of the California State University, Fullerton (B.A. History, B.A. Communications Public Relations emphasis)

CECILIA AGUILLON  
Director of the Energy Transition Initiative  
- Former Business Development & Government Affairs Representative, Kyocera Solar, Inc.  
- Experience worked with policy makers on designing solar energy programs and renewable portfolio standards for implementation across the United States, Canada, and Mexico  
- Former Board Member, California Solar Energy Industry Association (CalSEIA)

NORA K. LIVESAY  
Director of Finances  
- 30 years of experience in nonprofit accounting  
- Graduated Magna Cum Laude from Ranford University, Radford, Virginia (B.S degree in business, accounting emphasis)

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RITA OLIVIERA  
Energy Program Associate 
- Bachelor Degree in Economics, Universidade Catolica Portuguesa in Portugal  
- MBA, National University, San Diego, CA

REBECCA HERNANDEZ  
Assistant Director, STEAM Initiative  
- Coordinates the Institute’s virtual and in person STEAM programs for Latin American students and educators  
- Graduated with a M.S., Marine Biology, Scripps Institution of Oceanography, University of California, San Diego and a B.S. in Biology and minor in Chemistry from the University of Texas – Rio Grande Valley Edinburg, Texas  
- After graduating, Becky worked as a high school Pre-AP chemistry teacher at IDEA College Preparatory in Mission, Texas

DIANA RODRIGUEZ  
Web Administrator, Graphic Designer and Audio/Video Supervisor  
- Supports the Institute’s program with web and multi-media design services  
- Graduated as a web designer from the North Media Center and attended San Diego City College with a graphic and multimedia design specialization

JACQUELINE SANCHEZ  
Energy Policy Associate  
- Formerly served as Senior Trade & Investment Officer at the British Embassies in Mexico City and Quito, Ecuador  
- MBA, ITAM, Mexico  
- B.S. in Business Administration and Accounting, New Mexico State University

FRANCESCA CARRILLO-DIAZ  
STEAM Initiative Associate  
- Graduated from the University of San Diego (USD) in 2017 with a Bachelors of Arts in Political Science and Spanish with a minor in Latin American studies  
- Joined the Institute in 2019 to support the STEAM Program, assisting in the organization of the annual residential summer Science Camp and non-residential day STEAM Labs for local and Latin American students as well as professional development workshops for Latin American STEAM teachers
OUR NON RESIDENT FELLOWS

LEONARDO BELTRAN
• Former Mexican Deputy Secretary for Planning and Energy Transition (2012-2018)
• Served as Chief Planning Officer and the Chief Technology Officer in the Mexican Energy Sector
• Graduate of Harvard University’s Kennedy School of Government with a Master’s in Development, a Bachelor of Science in Economics from Instituto Tecnologico Autonomo de Mexico (ITAM)

ANDRES CHAMBOULEYRON
• Former Chairman of the Board of Argentina’s National Electricity Regulator that regulates rates and quality of service for two electricity distribution companies in the Buenos Aires metropolitan area
• An economist and consultant with extensive experience in public utilities and other regulated and non-regulated businesses
• His work involves economic analysis, pricing and rate setting, valuation, business advisory, regulatory design and analysis mostly in the energy sector
• Former Economic Advisor to Argentina’s Secretary of Communications (2000), where he helped design and implement the country’s new regulatory framework
• A graduate of the University of Texas, Austin with MA (1992) and PhD (1995) degrees in Economics

NELSON NARCISO FILHO
• Director of the Brazilian regulatory agency for oil, natural gas, and biofuels (ANP) from 2006 to 2010
• Former Senior executive in various Exploration and Production (E&P) companies and service providers in the oil and gas industry including HRT Africa, Halliburton, ABB, Vetco Gray and Hughes WKM
• Graduate of Universidade Federal do Rio de Janeiro

FRANCISCO XAVIER SALAZAR DIEZ DE SOLLANO
• Partner with Gadex, Enix and Trust Mexico, specializing in Mexico’s natural gas market
• From 2015 to 2017 Salazar served as Chair of the Mexican Chapter of the World Energy Council
• From 2005 to 2015 he served as Chairman of the Energy Regulatory Commission (CRE) time during which he was an active promoter of the energy reform in Mexico
• In 2006 he was elected as Vice-President of the Ibero-American Energy Regulators Association (ARIAE)
• MSc in Public Financial Policy from the London School of Economics and Political Science, a BSc in Chemical Engineering from the Autonomous University of San Luis Potosi, and Diploma studies in Law and Economics from Universities in Mexico and the United Kingdom

MARTA JARA OTERO
• Ex President of ANCAP (Administración Nacional de Combustibles, Alcohol y Portland), Uruguay
• After more than 20 years international experience at Royal Dutch Shell, Marta left her position as President of the Shell companies in Mexico to join the energy industry in her native Uruguay
• Chemical Engineer graduated from the University of Buenos Aires
• MA in Strategic Financial Management at Kingston University, UK, executive education programs at IMD in Lausanne and Harvard Kennedy School of Government. She has accepted an invitation to the upcoming Georgetown Leadership Seminar 2019 at the Edmund Walsh School of Foreign Service

GUSTAVO RIESTRA
• Director of the Science and Culture Department at the Ministry of Education and Culture of Uruguay, head of the Museum of Natural History’s Science Education Center, and agent for the Center for Higher Education University Studies of the Organization of Ibero-American States for Education, Science and Culture
• Expertise in project-based learning and multidisciplinary teaching pedagogy both strategies proven to better engage students in STEAM subjects. Conducts STEAM teacher training in multiple Latin American countries, Spain, and the USA
• 20 plus years of experience as a marine biology researcher with the National Directorate of Aquatic Resources having published more than 20 articles, and dozens of abstracts presented at national and international scientific events

RENE ROGER TISSOT
• An economist, MBA and a CPA with deep experience in international energy policy and geopolitics
• Started career at the Canadian Energy Research Institute (CERI), where he led the Institute’s international research, particularly in Latin America
• He also worked as international government relations for a large Canadian oil company with largely focused on Ecuador, Colombia, Brazil, and Argentina
• Working on PhD in Global Studies at the University of British Columbia (Okanagan)
THANK YOU

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- Energy Access & Inclusion
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